



**SAP Business
ByDesign**
MANUFACTURING
RESOURCE
CENTER

Release 1.0
August 2010

THE BEST-RUN BUSINESSES RUN SAP™



CRITICAL SUCCESS FACTORS FOR MANUFACTURERS

As a successful manufacturer, you need increased visibility into every aspect of your business so that you can improve operations, cement customer loyalty, and sustain profitable growth.

- **Improve operational visibility:** Do you have access to the data, key performance indicators, and timely reports you need to make informed business decisions? Supporting your customers and growing your company based on hard facts – not speculation – requires 360-degree visibility into your operations. You need built-in analytics, management dashboards, and integrated metrics to realize daily operational excellence. For example, improved inventory visibility and accurate inventory counts let you confidently provide customers with precise delivery dates.
- **Increase customer satisfaction and loyalty:** To succeed, you must retain and grow your customer base, even in the face of low-cost competition. Offer the same quality products to customers across the business, regardless of channel or region. Use flexible business processes to increase agility and responsiveness, making your company a service leader. Capture, monitor, and analyze information relating to customers, prospects, and partners to optimize account planning, market segmentation, and customer relationship management. Use visibility into customer accounts and prospect interactions to refine your offerings and provide the superior service that cements loyalty.
- **Sustain profitable growth:** To achieve sustainable, profitable growth, you need to increase efficiency and support growth.
 - **Increase efficiency:** As a manufacturer, you are always looking to increase operational efficiency through process improvements. You want integrated, streamlined, and automated processes that improve productivity, increase transparency, and provide internal controls. Flexible business processes let you support outsourcing as well as self-service offerings. With efficient operations, you can increase output while reducing material costs, inventory carrying needs, and working capital requirements.
 - **Accelerate growth:** Growth requires expanding up the value chain and broadening your product or market offers. But with growth, production becomes more complex and transaction volume increases – making order fulfillment and cost containment more challenging. You need adaptable systems that can expand as you add products or enter geographies and markets. On-demand applications can adjust with your business model over time and support growth, regardless of IT constraints.

BUILDING ON A ROBUST, SCALABLE IT SOLUTION

SAP® Business ByDesign™ is a flexible, robust, and scalable business management solution. It delivers the functionality you want now, along with the extensibility you need to grow your business. It provides timely, accurate, and actionable business intelligence that improves your insight into client and operational needs.

As a comprehensive, integrated solution, SAP Business ByDesign allows you to manage business essentials quickly and easily. It offers complete integration of key business areas – sales and marketing, human resources management, production, and more. Analytics help you quickly identify changes in the business environment as well as opportunities to serve customers more effectively. At the same time, the solution gives you the flexibility you need to change, grow, and extend the reach of business processes – so you can collaborate with business partners across your entire network.



IS SAP Business ByDesign RIGHT FOR YOU?

SAP Business ByDesign is a best fit for fast-growing manufacturers that don't want to build a large, expensive IT backbone.

- Fast deployment – in as little as six weeks, depending on scope
- Delivered on demand and managed by SAP
- Monthly subscription pricing starting at US\$149 per user
- Core business processes and best practices built in
- Ideal for companies with fewer than 100 users
- Available in China, France, Germany, India, the United Kingdom, and the United States

Learn More

CONTACT US TODAY

To learn more about SAP Business ByDesign, contact your SAP Channel Partner for more information.



LEARN MORE

[Learn more about SAP Business ByDesign in the manufacturing industry.](#)

HEAR FROM A CUSTOMER

[Hear Bruce Richardson of AMR Research talk about selecting business software.](#)

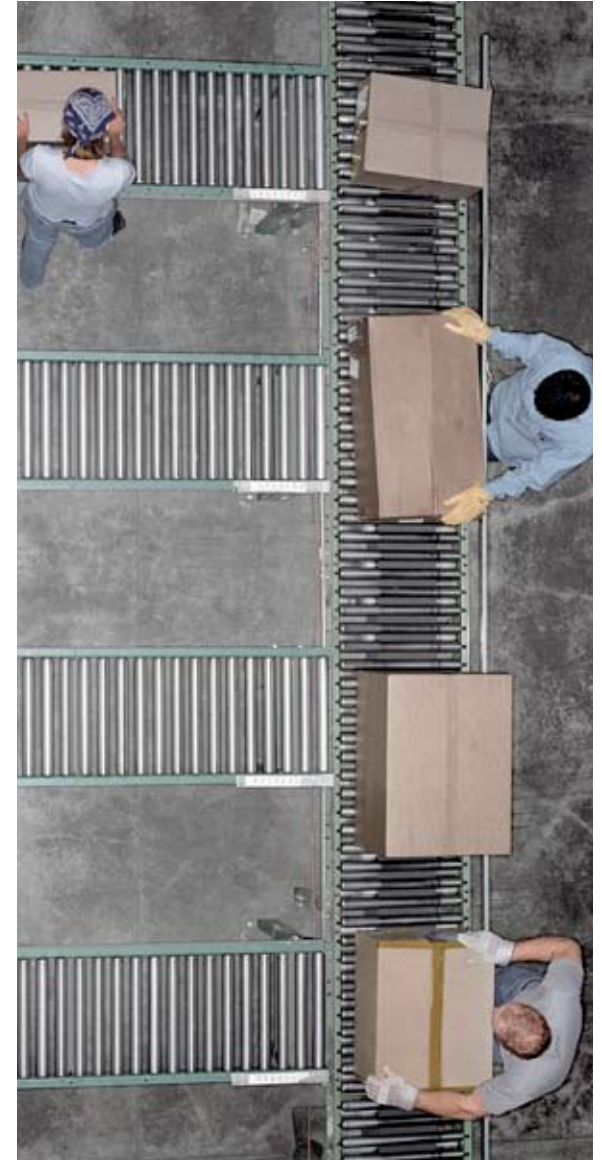
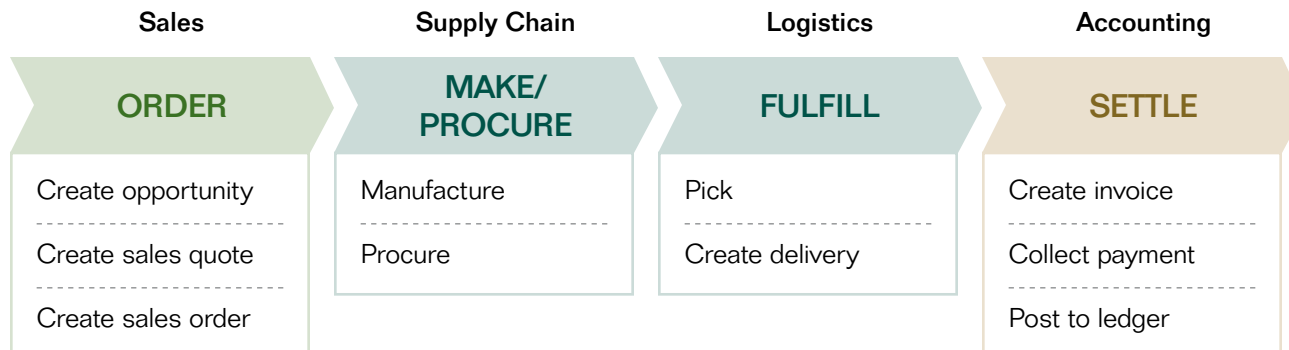


RIISING CUSTOMER DEMANDS FOR SERVICE AND VALUE?

The SAP Business ByDesign solution supports your entire sales and distribution operation by integrating order-to-cash processes across sales, distribution, and financial accounting.

SAP software integrates available-to-promise checking and pricing functionality, helping you optimize sales offers based on customer needs and product availability. With integrated processes, each sales order triggers the procurement, manufacturing, and logistics support necessary to satisfy customers and collect payment in a timely, accurate manner.

Integrated Sales and Distribution Processes



SAP Business ByDesign DELIVERS VALUE

Scenario #1: You need to grow revenue by effectively converting opportunities to quotes and orders. You want to automate the quote process, tailor standardized pricing, and leverage better analysis and reports.

Scenario #2: You are seeking to reduce costs by efficiently processing sales orders from stock. You need an automated invoicing and order management system that links operations with financials.

Scenario #3: You want to optimize assets by leveraging the working capital essential for revenue growth. You need to build consensus-based sales and demand forecasts from accurate, real-world data.

SAP Business ByDesign supports each of these scenarios by enabling capabilities such as:

- Automated quote generation and processing
- Automated and flexible pricing
- Product availability checking
- Built-in analytics by product, customer, and channel
- Operational processes integrated with master data
- Scalable revenue recognition

SAP Business ByDesign further supports sales and distribution business processes with integrated business intelligence and performance management that helps ensure up-to-date reports for every role and function in your organization. You can track metrics and assure performance in all major sales and distribution areas – from sales to supply chain and logistics to finance and accounting – for the greatest overall positive impact.



WHAT CAN YOU ACHIEVE WITH SAP Business ByDesign?

- Improve “perfect order” percentage
- Minimize lost sales from stock outs
- Improve forecast accuracy
- Reduce obsolete or slow-moving inventory
- Increase revenue growth
- Lower selling and order management costs
- Reduce days sales outstanding
- Reduce inventory levels

A CUSTOMER SPEAKS

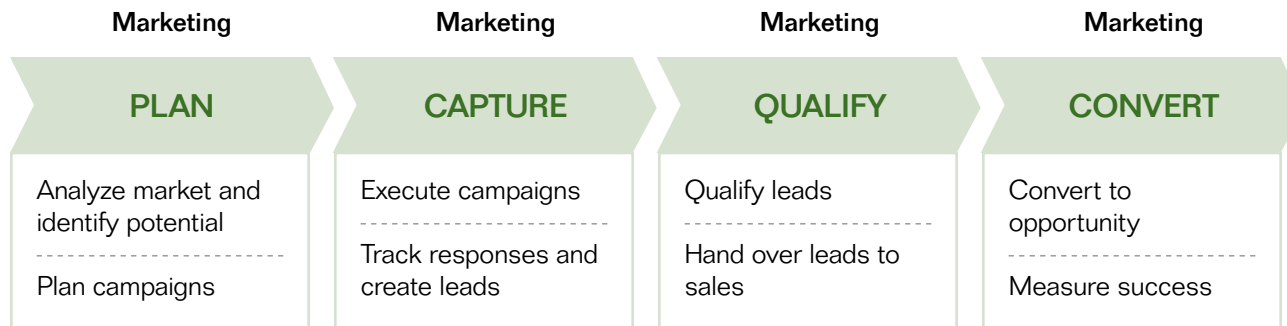
[Hear Sina Moatamed, chief technology officer of BendPak, Inc., discuss selling and visibility into the supply chain.](#)

NEED TO CONVERT MORE LEADS INTO SALES?

The SAP Business ByDesign solution supports your entire marketing and sales operation.

Effectively converting leads to opportunities is essential – and SAP Business ByDesign helps streamline marketing and sales processes to reduce the sales cycle. It makes it easy to efficiently manage activities, from market development and lead generation and qualification through opportunity creation. You can generate more leads, shorten the lead cycle, improve your conversion rate, and reduce the cost of sales and marketing.

Integrated Marketing-to-Opportunity Processes



SAP Business ByDesign DELIVERS VALUE

Scenario #1: You must grow revenue by effectively converting leads to sales. You need to capture, track, and analyze information about customers, prospects, and partners to optimize account planning, market segmentation, and customer relationships.

SAP Business ByDesign supports each scenario by enabling capabilities such as:

- 360-degree view on all customer and prospect interactions
- Sales quota forecast management
- Streamlined lead and opportunity management
- Centralized information about customers, prospects, competitors, and product portfolio

SAP Business ByDesign further supports marketing and sales business processes with integrated business intelligence and performance management that helps ensure up-to-date reports for every role and function in your organization. You can track metrics and assure performance in major marketing and sales areas – from campaign development to lead qualification to measuring success – for the greatest overall positive impact.



WHAT CAN YOU ACHIEVE WITH SAP Business ByDesign?

- Generate more leads
- Shorten the lead cycle
- Improve your conversion rate
- Reduce the cost of sales and marketing

Operational procurement

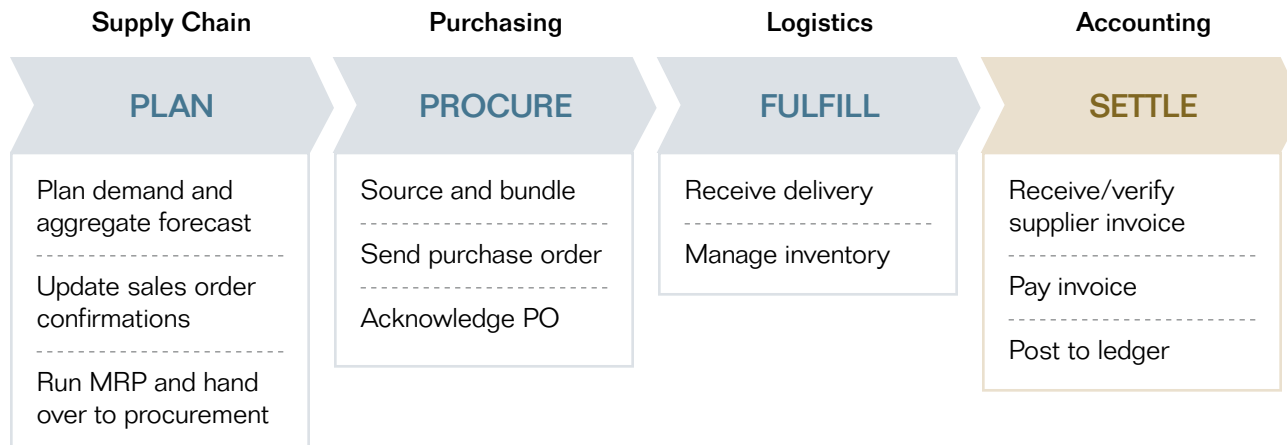
Strategic sourcing

Overview

WANT GREATER PURCHASING EFFICIENCY?

SAP Business ByDesign provides complete transparency across the procurement value chain – aligning information flow, from purchase order to the physical flow of goods and materials. SAP Business ByDesign helps you fully automate procurement processes for assigning supply and demand, minimizing the need for manual intervention.

Operational Procurement Process Flow



Operational procurement

SAP Solution

Strategic sourcing

SAP Business ByDesign DELIVERS VALUE

Scenario #1: You want to maintain reliable supply sources despite fluctuating prices, availability, and even politics. You need advanced tools to help you with financial planning, forecasting, and integrating suppliers into the supply chain.

Scenario #2: You need to ensure quality, quantity, and safety at the lowest cost while managing overall spending. You need centralized processes for better visibility into spending and supplier performance.

Scenario #3: You must link purchasing department performance to corporate goals and financial results. You need to automate and standardize processes for purchasing and strategic sourcing.

SAP Business ByDesign software supports each of these scenarios by enabling capabilities such as:

- Configurable, easy-to-use dashboards to inform decision making
- Procurement dashboards that display workload bottlenecks
- Automated alerts based on predefined performance thresholds
- Collaboration supported by two-way communication, e-mail, and form exchange

SAP Business ByDesign further supports procurement with integrated business intelligence and performance management that helps ensure up-to-date reports for every role and function in your organization. You can track metrics and assure performance in purchasing areas – from supply chain to purchasing and logistics to finance and accounting – for the greatest overall positive impact.



WHAT CAN YOU MEASURE WITH SAP Business ByDesign?

- Contract-spend ratio
- On-time delivery by supplier
- Purchasing discounts captured
- Purchase order lead time
- Supplier collaboration rates
- Purchasing volume
- Revenue ratio
- Maverick buying to total spend ratio
- Raw material inventory days of supply
- Purchasing staffing costs

A CUSTOMER SPEAKS

[Hear George Bilkey, president of TAM Ceramics, discuss improving internal processes.](#)

WANT LOWER-COST SOURCING?

SAP Business ByDesign helps you increase sourcing efficiency using active management of the contract lifecycle and a transparent sourcing process. You benefit from new sources of supply and can negotiate higher discounts due to greater volume with fewer suppliers. SAP Business ByDesign helps you efficiently manage the strategic sourcing process, from bidder invitation and request for quotation through quote evaluation and contract creation.

Strategic Sourcing Process Flow



Operational procurement

Strategic sourcing

SAP Solution

SAP Business ByDesign DELIVERS VALUE

Scenario #1: You want to streamline your sourcing processes in order to generate more competitive bids. You need an integrated and automated bidding process that extends to suppliers, making it easy to identify and generate bids from the most qualified vendors.

Scenario #2: You want to consolidate your supplier base to achieve greater volume discounts. You need centralized processes for better visibility into spending and supplier performance, including built-in analytics and reports on contract usage, delivery performance, product pricing, and more.

SAP Business ByDesign supports strategic sourcing capabilities such as:

- Bundling of multiple sourcing requests
- Integration into entire supply base, including external supplier directories
- Automatic bidder proposals
- Collaboration support through bidder communication using integrated SAP Interactive Forms software by Adobe
- Integration of request for quotation and contract management
- Direct contract creation out of awarded supplier quote
- Single access point for contract information
- Built-in alerts for expiring contracts
- Streamlined contract renegotiation by initiation of new request for quotation process
- Integration into operational purchasing – automatically identifies suitable contracts and generates call-offs
- Built-in analytics and reports – immediate access to strategic reporting information such as contract usage and maverick spend



WHAT CAN YOU ACHIEVE WITH SAP Business ByDesign?

- Greater supplier discounts
- Higher volumes and fewer transactions
- Easy identification of most suitable bidders
- Increased sourcing transparency and traceability
- Improved contract preparation, analysis, and management

Make to stock

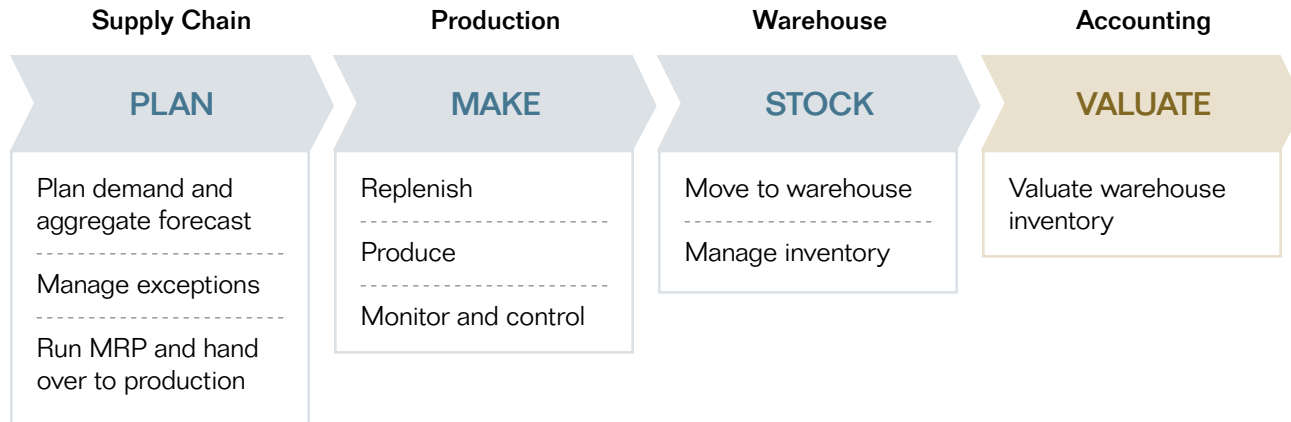
Demand planning

Overview

WANT GREATER FORECASTING ACCURACY?

If you produce and sell products from inventory, make-to-stock manufacturing integrates planning, production, and warehouse management to enable lean manufacturing and keep inventories low. Using forecasting functionality helps ensure that the right amount of inventory is always available – increasing both customer satisfaction and profits. SAP Business ByDesign helps you efficiently manage make-to-stock production environments, from demand planning and forecasting to production, from warehousing to accounting.

Make-to-Stock Process Flow



Make to stock

SAP Solution

Demand planning

SAP Business ByDesign DELIVERS VALUE

SAP Business ByDesign enables the following make-to-stock capabilities:

- Integrated demand planning based on historical information and statistical forecasting methods
- Material flow analysis and exception-driven planning approach that provides planners with comprehensive decision support
- Multilevel material planning, capacity planning, and load leveling
- Production control that provides transparency for monitoring the entire execution process and reacting to exceptions
- Demand and consumption-based replenishment for production and warehousing based on a unified location layout
- Comprehensive task management that helps guide production workers through daily tasks with detailed instructions
- Management of identified stock (batches, lots) or restricted inventory
- Automatic and continuous inventory valuation for raw materials, work in progress (WIP), and finished products
- Built-in analytics and reports such as stock overview, confirmation journals, and batch where-used lists

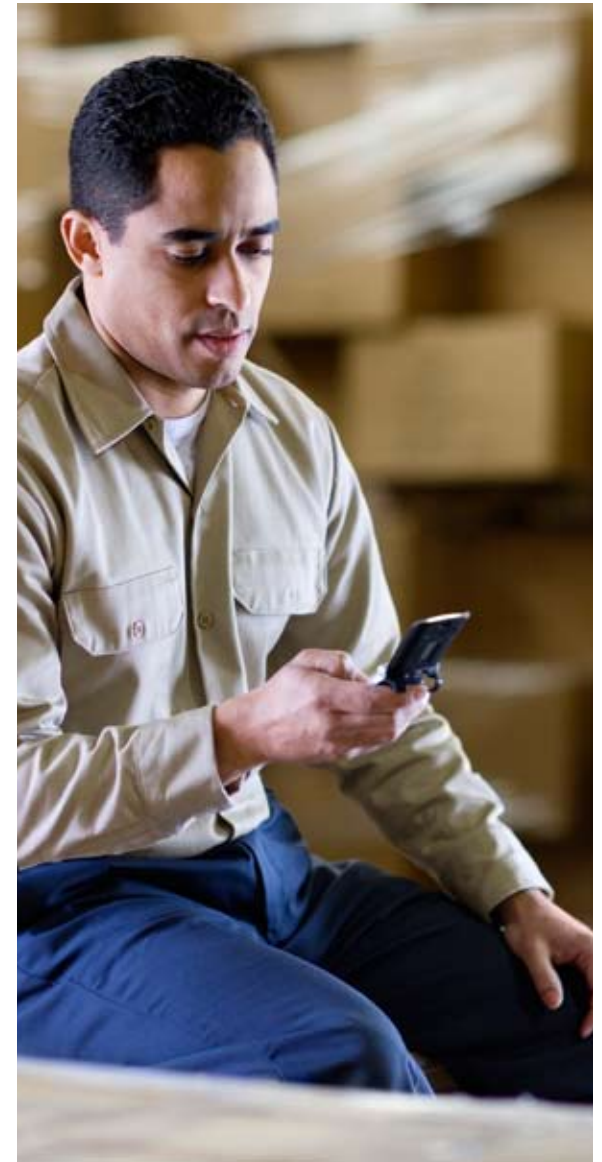
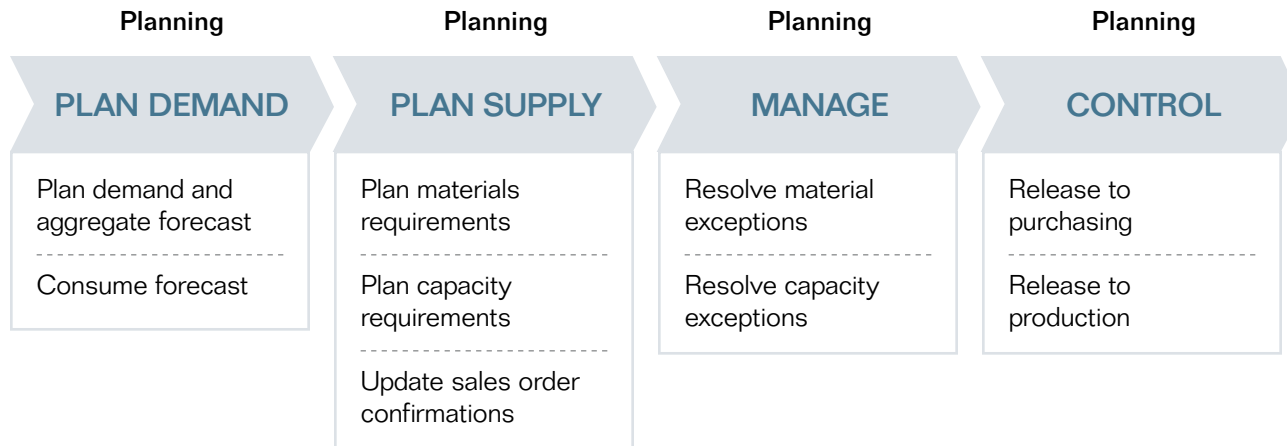
**WHAT CAN YOU ACHIEVE WITH SAP Business ByDesign?**

- Greater forecasting accuracy
- On-time material provisioning for production
- Easy identification of replenishment triggers
- Increased production transparency and traceability
- Improved production analysis and management

NEED TO FULFILL CUSTOMER DEMAND EFFICIENTLY?

SAP Business ByDesign supports interactive demand and supply planning, helping to ensure that your orders are delivered on time and accurately. SAP software has an exception-driven approach for quick and effective problem resolution – helping process customer demand and support revenue growth. SAP Business ByDesign supports management of the demand and supply planning process, from demand forecasting, material and capacity planning, and exception management through purchasing or production.

Operational Planning Process Flow



Make to stock

Demand planning

SAP Solution

SAP Business ByDesign DELIVERS VALUE

Scenario #1: You want to increase revenues by improving product availability and on-time delivery. You need a rapid, automated way to commit reliable delivery dates to customers.

Scenario #2: You want to control operational costs through optimized inventory levels. You need to efficiently match supply and demand with feasible production and purchasing plans.

Scenario #3: You want to enhance resource utilization. You need the ability to analyze and adjust capacity requirements during the planning process.

Scenario #4: You need to respond and adapt to a dynamic planning environment. You must facilitate quick, effective problem resolution and focus on rapid resolution of planning issues.

SAP Business ByDesign supports each of these scenarios by enabling capabilities such as:

- Automated available-to-promise checking that triggers outbound logistics
- Simultaneous planning of materials and capacity
- Multilevel material requirements planning
- Interactive load leveling
- Adjustments of resources and capacity
- Ability to move operations between resources
- Real-time exception handling and resolution options
- Analysis of potential component shortages or late deliveries
- Support of short-term make-or-buy decisions
- Time-phased automatic or manual release of production and purchase proposals

SAP Business ByDesign further supports operational planning activities with integrated business intelligence and performance management that helps ensure up-to-date reports for every role and function in your organization. You can track metrics and assure performance in demand and supply planning, for the greatest overall positive impact.

WHAT CAN YOU ACHIEVE WITH SAP Business ByDesign?

- Improve order fulfillment performance
- Improve outbound delivery performance
- Reduce revenue loss due to poor service
- Increase capacity utilization
- Reduce bottlenecks
- Reduce WIP
- Increase return on assets
- Reduce cost per unit produced
- Reduce time and effort required to identify and resolve exceptions
- Reduce cost of handling exceptions to operational plans
- Reduce stock outs
- Reduce safety stock violations
- Reduce component shortages
- Improve resource overload resolution

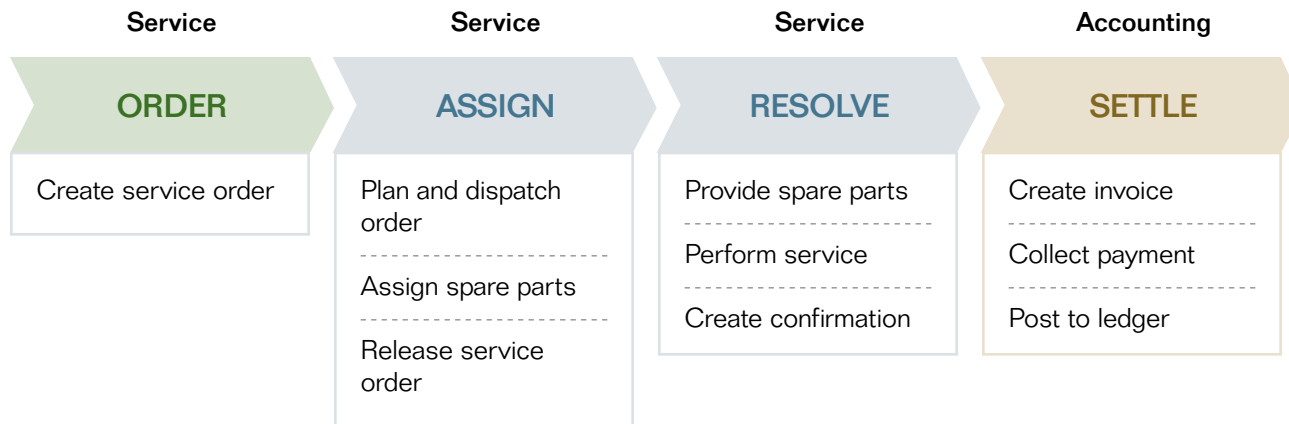
A CUSTOMER SPEAKS

[Hear Sina Moatamed, chief technology officer of BendPak, Inc., talk about using analytics to aid forecasting.](#)

NEED TO DELIVER TIMELY, HIGH-QUALITY FINANCIAL INFORMATION?

If you provide after-sales services on-site, you need a field service and repair process supported by alert-driven escalation and exception-based processing of service requests. SAP software enables a 360-degree customer view so that service agents can track service orders through to resolution. You can increase customer satisfaction, decrease response time, lower cost to serve, eliminate field service inefficiencies, reduce spare parts inventory, and improve long-term customer loyalty. SAP Business ByDesign helps you efficiently manage your field service and repair business – from service request, personnel assignment, and service fulfillment through invoice settlement.

Field Service and Repair Process Flow



Field service and repair

SAP Solution

Entitlement management

Customer care

SAP Business ByDesign DELIVERS VALUE

SAP Business ByDesign enables the following field service and repair capabilities:

- Full integration with supply chain, demand planning, and logistics control for spare parts helps ensure availability and minimizes the need for large spare part inventories.
- Complete flow of all service data from service operations to financials helps ensure that accounting automatically captures changes to service delivery, inventory levels, and payments.
- Warranty entitlement management speeds claim processing.
- Improved service job scheduling includes accurate estimation of time required to perform jobs, identification of field service team and technicians, and mapping of efficient service routes.
- Automated triggers fulfill service orders, such as shipping spare parts directly to customers.
- Immediate invoicing of work upon completion accelerates time to cash.
- Complete, built-in analytics and reporting detail service order tracking, service costs, and profitability by type and category of service performed.



**WHAT CAN YOU ACHIEVE WITH
SAP Business ByDesign?**

- Reduce spare parts inventory
- Accelerate billing of service and repair
- Speed processing of warranty claims
- Increase efficiency of service call scheduling
- Ship spare parts directly to customers as needed

Field service and repair

Entitlement management

Customer care

Overview

NEED TO PROVIDE PROMPT, EFFICIENT, AND HIGH-QUALITY WARRANTY SERVICE?

When products fail or fall below quality standards, it is important to resolve the issue in a timely fashion and maintain transparent relationships with your customers. Responding to service and warranty requests in an efficient and cost-effective manner helps keep customers happy and the bottom line healthy. SAP Business ByDesign provides complete entitlement management – including solutions to help with product registration, service-level management, and warranty management.

Entitlement Management

PRODUCT
REGISTRATION

SERVICE-LEVEL
MANAGEMENT

WARRANTY ENTITLEMENT
MANAGEMENT



Field service and repair

Entitlement management

Customer care

SAP Solution

SAP Business ByDesign DELIVERS VALUE

SAP Business ByDesign enables the following service and warranty management capabilities:

- Individual product tracking by serial number to determine service entitlement
- Product registration at the purchase location or initial point of customer support contact
- Access to product registration – including product ID, warranty entitlement, product location, and configuration details – for all customer interactions
- Automatic determination of service response time based on service level agreement (SLA)
- Monitoring of SLA by operating hours, originating processes, and maximum duration
- Ability to define service delivery pricing
- Automatic determination of warranty applicability
- Determination of country-specific legal warranty requirements
- Ability to offer warranties based on product lifecycles



WHAT CAN YOU ACHIEVE WITH SAP Business ByDesign?

- Increase customer satisfaction
- Resolve warranty issues in a timely manner
- Reduce the cost of warranty service

NEED TO PROVIDE EFFICIENT, COST-EFFECTIVE QUALITY SERVICE?

Getting to the root of a problem quickly not only saves time and money, but helps preserve or restore customer relationships. But without access to pertinent product documentation and the ability to efficiently manage service requests, problems persist and customers become frustrated.

SAP Business ByDesign provides complete customer care solutions, including knowledge base and service request management as well as solutions to help improve customer care communication.

Customer Care

KNOWLEDGE-BASE
MANAGEMENT

SERVICE REQUEST
MANAGEMENT

COMMUNICATION



SAP Business ByDesign DELIVERS VALUE

With SAP Business ByDesign, you can benefit from the following customer care capabilities:

- Central repository for product information – including engineering, service, and support documentation – as well as skilled service personnel
- Standardized service request management
- Complete documentation of customer problems – from basic product-handling questions to problem reporting
- Customer issue resolution
- Ability to track progress on service orders
- Support for internal help desk – such as in the IT department – to handle requests from end users
- Consistent, easy-to-understand business forms and documentation, such as service request forms
- Templates for standard business documents adaptable for individual requirements



WHAT CAN YOU ACHIEVE WITH SAP Business ByDesign?

- Faster completion of service requests and service orders
- Standardized management of service requests
- Easy-to-use forms to facilitate customer interaction

Financial and management accounting

Overview

Cash flow management

COMPLETE FINANCIAL AND MANAGEMENT ACCOUNTING SUPPORT

SAP Business ByDesign provides a comprehensive accounting solution that includes general ledger, fixed asset, inventory valuation, and management accounting.

General ledger management

SAP Business ByDesign accelerates and standardizes your period-end close. Use the closing cockpit to help streamline processes, ensure that tasks are performed in the correct order, and foster collaboration. A comprehensive set of GAAP-compliant reports can be adapted to fit your needs, saving time during the reporting process. SAP Business ByDesign supports accurate, transparent closing while facilitating compliance and increasing reporting confidence.

Fixed asset management

SAP Business ByDesign automates depreciation calculations and postings, helping minimize time spent on fixed asset management. Once defined, the month-end closing is automatically processed in the background – and the “set-of-books” concept helps you meet multiple GAAP requirements in parallel without manual intervention.

Inventory valuation

Identifying hidden inventory costs drives manufacturing efficiency. To value warehouse inventory, SAP Business ByDesign lets you set a perpetual cost method for each material – using standard or moving average costing methods.

Management accounting

Managerial accounting helps you identify your most and least profitable business areas. Use SAP Business ByDesign to structure your organization into profit centers and define data granularity, increasing the transparency of profit center structures and facilitating management reporting.

GENERAL LEDGER MANAGEMENT

- Financial statement creation
- Period-end closing
- Accruals processing
- Multicurrency handling
- Multi-GAAP reporting
- Consolidated reporting

FIXED-ASSET MANAGEMENT

- Depreciation calculation
- Acquisition and retirement
- Fixed-asset reporting

INVENTORY VALUATION

- Valuation of purchases and material movements
- Valuation of warehouse inventory
- Valuation of work in process

MANAGEMENT ACCOUNTING

- Cost-center management accounting
- Sales and profit analysis
- Project cost and revenue management
- Project cost estimation
- Production costing
- Profit-center management accounting

Financial and management accounting

SAP Solution

Cash flow management

SAP Business ByDesign DELIVERS VALUE

SAP Business ByDesign enables the following financial and management accounting capabilities:

- Centralized closing cockpit to streamline and sequence closing
- Automated reconciliation and accrual
- Real-time reconciled data from operational components
- Comprehensive set of easily adaptable GAAP-compliant reports to speed report generation
- Automated depreciation calculations and postings
- Support for standard or moving average costing inventory methods
- Management reporting at appropriate levels
- Parallel accounting functionality

**WHAT CAN YOU ACHIEVE WITH
SAP Business ByDesign?**

- Accelerated period-end financial close
- Faster creation of GAAP-compliant financial reports
- More accurate depreciation calculation and inventory valuation
- Automation of manual accounting tasks
- Increased profit center transparency
- Fewer systems, databases, and handoffs required for financial close

A CUSTOMER SPEAKS

[Hear Brent Walters, chief financial officer of OneVision Solutions, discuss bringing financial clarity to the business.](#)

WANT TO IMPROVE CASH FLOW MANAGEMENT?

SAP Business ByDesign's comprehensive cash flow management functionality includes payables and receivables processing, tax management, expense and reimbursement management, and payment and liquidity management.

Payables and receivables processing

Maintaining control over outstanding payments and receivables can be a difficult task. The payables and receivables processing functionality automates payment processing and due-payment clearing, speeding processing, reducing complexity, and increasing transparency. The net result: increased cash flow. Adapt the solution to support your company's policies, defining payment-block reasons, deduction types, and payment grouping or clearing strategies.

Tax management

Failure to file or pay taxes correctly and on time can result in penalties and fines. Use the tax management functionality to process tax declarations on goods and services and determine accounts for corresponding postings. It contains country-specific functionality for calculation, filing, and payment of returns and for communicating with tax authorities. Your tax accountant can execute a return based on the taxable amount in invoices and, if needed, can create manual entries to be included in the return. Use the monitoring function to oversee the follow-up process.

Expense and reimbursement management

A simplified, easy-to-learn expense reporting interface appeals to all levels of users while supporting compliance with relevant country- and company-specific regulations. Built-in workflows help streamline approvals and ensure prompt employee reimbursement.

Payment and liquidity management

Optimized cash flow is critical to the daily financial health of your company. The payment and liquidity management functionality helps cash managers upload, process, and monitor house-bank account statements. Managers can also analyze financial transactions and identify trends using periodic liquidity forecasts.

PAYABLES AND RECEIVABLES PROCESSING

- Payment and clearing
- Collection and dunning
- Valuation of payables and receivables

TAX MANAGEMENT

- Tax calculation on goods and services
- U.S. sales and use tax processing
- Withholding tax processing
- Tax return filing

EXPENSE AND REIMBURSEMENT MANAGEMENT

- Expense reimbursement
- Communication

PAYMENT AND LIQUIDITY MANAGEMENT

- Bank account management
- Multipayment method support
- Credit-card payment processing
- Cash and liquidity management
- Foreign currency handling and valuation
- Electronic banking

SAP Business ByDesign DELIVERS VALUE

With SAP Business ByDesign, you can benefit from the following cash flow management capabilities:

- Automated accounts receivable and accounts payable processing and clearing
- Ability to define specific payment-block reasons, deduction types, and payment strategies
- Processing of tax declarations on goods and services and determination of accounts for corresponding postings
- Country-specific functionality for tax return calculation, filing, and payment
- Support for communicating with tax authorities
- Simplified interface for expense and reimbursement processing
- Built-in workflows to streamline expense approvals
- Uploading, processing, and monitoring of activities related to house-bank account statements
- Analysis of financial transactions
- Creation of periodic liquidity forecasts



WHAT CAN YOU ACHIEVE WITH SAP Business ByDesign?

- Improve cash management
- Reduce total cost of capital
- Increase investor confidence
- Identify future cash flow trends
- Reduce interest rate from banks and stakeholders
- Promptly reimburse employee expenses

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