

# WHAT IS COMMERCE ANYWHERE?

Commerce anywhere refers to a business strategy that allows customers to make purchases seamlessly across any channel. This means they can buy from a physical store, a website, a mobile app, or even through emerging technologies like social media or voice assistants.

#### Here's the gist of commerce anywhere:

ACCESSIBILITY: Customers can buy whenever and wherever they want, removing limitations of physical location or device.

### **OMNICHANNEL EXPERIENCE:**

The shopping experience should feel consistent across all channels, with features like product information, shopping carts, and loyalty programs unifying the experience.



**Retail stores/POP up store** (think POS)



eCommerce - web store (think Shopify integration)



eMarketplaces (think Amazon integration)



**Distribution - Retail Channel** (leveraging EDI)



**Supplier Portal** procurement self-service

## **TECHNOLOGY:**

This strategy relies on robust backend systems and technologies like headless commerce to connect different channels and provide a smooth buying experience.

Commerce anywhere and cloud ERP are a powerful combination that helps businesses thrive in today's dynamic shopping landscape. Here's how they work together:

## **CLOUD ERP AS THE BACKBONE:**

#### **Unified Data:**

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A cloud ERP system acts as a central hub for all your business data, including inventory levels, customer information, and order history. This real-time data is accessible from anywhere, allowing you to manage your business effectively regardless of the sales channel.

#### **Streamlined Operations:**

Cloud ERP automates many back-office tasks like order fulfillment and accounting. This frees up your staff to focus on customer service and other strategic initiatives that support your commerce anywhere strategy.

#### **Flexibility and Scalability:**

Cloud ERP solutions are designed to scale with your business. As you expand your reach through new channels, your ERP system can easily accommodate the increased demand.

# **COMMERCE ANYWHERE WITH CLOUD ERP:**

**Omnichannel Inventory Management:** Cloud ERP provides a single view of your inventory across all channels. This ensures you never oversell or understock, regardless of where a customer makes a purchase.

**Seamless Order Fulfillment:** Customers can buy online and pick up in-store (BOPIS) or vice versa. Cloud ERP facilitates this smooth order fulfillment by connecting your online store and physical locations.

**Improved Customer Experience:** With real-time data from your ERP, you can offer features like personalized product recommendations and accurate product availability information, leading to a more satisfying customer experience.



## **OVERALL BENEFITS:**

- Increased Sales: By offering a seamless shopping experience across channels, you reach more customers and boost your sales potential.
- Enhanced Efficiency: Cloud ERP eliminates data silos and streamlines operations, freeing up resources and reducing costs.
- Improved Decision-Making: Real-time data from your ERP provides valuable insights to make informed business decisions about inventory management, marketing strategies, and more.

In conclusion, commerce anywhere and Cloud ERP are a perfect match. The flexibility and data-driven approach of cloud ERP empowers businesses to execute a successful commerce strategy, ultimately leading to increased sales, happier customers, and a thriving business.

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